

**Appendix C to DIR Contract No. DIR-SDD-1671**  
**Pricing Index**

<b>Product Description</b>	<b>Customer Discount</b>
HP Wide Format Printers	25%
All Other HP Printers & MFP	27-29%
HP Scanners	29%
<b>Related Services Description</b>	<b>Customer Discount</b>
ARC Install	20%
ARC De-install	20%
HDD Erase	20%
HDD Destruction	20%
ARC Managed Print Services	0%